



# Neuro Linguistic Programming Applications in Mediation: Quantum Linguistics

Legal Professionals need to be excellent communicators. The discipline of Neuro Linguistic Programming analyses the underlying structure of linguistics and of verbal and non-verbal communication, and teaches simple yet effective techniques for improving one's ability to communicate.

The objective of this course is to give the participant a 'tool kit' of NLP based linguistic techniques which can be used in mediation and other legal settings. By mastering the techniques introduced in this course, participants will develop an effective communication structure. This will allow them to build on existing skills and take their communicative ability to a level where they have increased influence over their outcomes.

With the rise of Mediation, the ability to communicate effectively is becoming a necessity. This course is highly recommended for anyone who wants to improve their ability to achieve their outcome.

After all, the meaning of a communication is the response you get..

**This course has previously been awarded 3.5 CPD points by The Law Society of Hong Kong.**

## Who should take this course?

Anyone dealing with mediation, other forms of conflict resolution, or who wants to improve their communication skills will benefit from learning and mastering the linguistic techniques introduced and practised in this course.

## Course Format

This is an intensive training in a class room environment with role play exercises, open book tests and video presentation. There will be a 15 minute break to allow participants to take calls and respond to emails.

## Arranging this course

This training is arranged on a request basis only. The course is or 3 hours duration plus a 15 minute break. For course fees and further information or to arrange this training please contact [enquiries@evolution-u.com](mailto:enquiries@evolution-u.com).



## What is covered?

The modules covered in this 3 hour course are detailed below. For more information on course content, available courses or customized in-house trainings, please visit [www.evolution-u.com](http://www.evolution-u.com) or contact us at [enquiries@evolution-u.com](mailto:enquiries@evolution-u.com).

## Course Content

- The Conscious Use of Language
- The Agreement Frame
- Presuppositions
- Reframing
- Hypnotic Language Patterns
- Sleight of Mouth Techniques (advanced Reframing)

Most people use language without giving any thought to how the structure of their words can influence the outcome they achieve. By introducing a series of important and well developed linguistic structures, this course teaches participants how the conscious use of language can significantly improve our ability to deliver the message, and achieve the results we want.

The ability to Reframe is a key linguistic skill introduced in Mediation trainings. NLP offers a series of structures for effective and quick reframing, allowing objections and barriers to be brought into perspective thus helping the parties to a mediation come to agreement.

Hypnotic Language Patterns are used throughout the business and political world to increase the impact of their communications. The course introduces how hypnotic language works and teaches participants to identify and utilise the key patterns.

After completing this training, participants will have an invaluable 'tool kit' of NLP based linguistic skills which can be use in both business and personal situations.

## Our Trainers

All Evolution-U trainers are certified practitioners of Neuro Linguistic Programming (ABNLP), Time Line Therapy™ (TLTA) and Hypnotherapy (ABH) and have a strong business background at both the corporate and entrepreneurial level. At Evolution-U we identify best of breed business psychology research developed by world leaders in their fields including Tad James, one of the most respected NLP Master Trainers in the world, the founder of Time Line Therapy™ and President of the American Board of Hypnotherapy, Dr. Robert Cialdini, the world's leading authority on Persuasion Psychology, and the Harvard Law School Programme on Negotiation. We then convert the theory into practical application and deliver business focused trainings to our valued clients across the disciplines of Communication, Influence, Sales, Negotiation, Profiling, Management and Leadership.

Evolution-U has delivered training globally to over 3,000 executives from sectors including banking, legal, insurance, IT, recruitment, manufacturing, energy, pharma and government, and to personnel from 'C' suite to Associate, Sales to Operations, Marketing to Human Resources.

For further information on our individual trainers or to review client testimonials, please visit [www.evolution-u.com](http://www.evolution-u.com).